Proposition S/Z Outreach Program Outreach Events Overview November 2014 Report

Events Attended

- Elite SDVOB Network monthly meeting (11/04)
- City of San Diego Construction Contractor Outreach Event (11/06)
- San Diego Supplier Development Council (SDSDC) quarterly Meeting (11/12)
- Elite SDVOB Network's Annual Networking Mixer (11/13)
- DVB Alliance Salute to Veterans Day (11/14)
- Meet and greet with World Wide Webb Solutions, LLC, a DVBE/MBE/SBE company (11/17)
- PAC Night Fall Session: presentation to Turner School of Construction Management (11/18)
- Society for Marketing Professional Services (SMPS) monthly meeting (11/19)
- Meet and greet with DVBE Low Voltage Systems, a DVBE/SBE company (11/19)
- Meet and greet with U.S. Hispanic Contractors and Professionals organization (11/19)
- Women's Construction Coalition (WCC) Annual Holiday Mixer (11/20)
- Site walk for Furnish and Install New Public Address Systems at Silver Gate and Sunset View Elementary Schools project (11/20)
- Site walk for Furnish and Install New Public Address System at Kearny High School project (11/20)
- Meet and greet with Utopia Distributors, a DVBE/MBE/WBE/SBE company (11/21)

Events Scheduled

- Disabled Veteran Business Alliance (DVBA) Leadership meeting (12/01)
- Elite SDVOB Network monthly meeting (12/02)
- Quarterly Regional Construction Procurement Committee (RCPC) meeting (12/03)
- American Indian Chamber of Commerce monthly meeting (12/05)
- Public Agency Consortium (PAC) quarterly meeting (12/09)
- Women's Business Enterprise Council-West (WBEC) Corporate Connection Dine Around (12/09)
- National Association of Women in Construction (NAWIC) monthly meeting (12/09)
- Associated Subcontractors Alliance (ASA) monthly meeting (12/10)
- San Diego Contracting Opportunity Center's (SDCOC's) annual Doing Business with SDUSD workshop (12/11)
- American Indian Chamber of Commerce, Southern California Chapter meeting (12/17)
- Central San Diego Black Chamber of Commerce monthly meeting (12/17)
- Disabled Veteran Business Alliance, San Diego Chapter meeting (01/13)
- Council for Supplier Diversity Category Sourcing event (TBD)
- US Hispanic Contractors and Professionals quarterly meeting (TBD)

Micro-Projects Program

- 28 micro-projects awarded in FY 2014-2015
- 100% Small Business Enterprises (SBEs), and also: 6 DVBE, 9 WBE and 7 MBE



Business Outreach Report CONSTRUCTION 2014, 4th Quarter UPDATE

Total Bond Dollars Awarded in 2014 \$96,184,015.00 Number of Bond Projects Awarded in 2014 35

	Dollar	%	
Emerging Business Enterprise (EBE) Awards	\$45,064,142.00	46.85%	
Non-EBE Awards	\$51,119,873.00	53.15%	
EBE Categories			
Disabled Veteran Business Enterprise/ Service-Disabled			
Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$10,078,912.00	10.48%	
Minority Business Enterprise (MBE)	\$4,799,485.00	4.99%	
Woman Business Enterprise (WBE)	\$4,058,326.00	4.22%	
Small Business Enterprise (SBE)	\$42,264,193.00	43.94%	
Local	Dollar	%	
Local (SD County)	\$64,693,560.00	67.26%	
Outside of SD County	\$31,490,455.00	32.74%	



Business Outreach Report PROFESSIONAL SERVICES 2014, 4th Quarter UPDATE

Total Bond Dollars Awarded to date \$157,355,482.00 Number of Bond Contracts Awarded to date 20

	Dollar	%	
Emerging Business Enterprise (EBE) Awards	\$72,548,620.00	46.10%	
Non-EBE Awards	\$84,806,862.00	53.90%	
EBE Categories			
Disabled Veteran Business Enterprise/ Service-Disabled			
Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$3,863,853.00	2.46%	
Minority Business Enterprise (MBE)	\$11,854,943.00	7.53%	
Woman Business Enterprise (WBE)	\$49,840,351.00	31.67%	
Small Business Enterprise (SBE)	\$19,305,235.00	12.27%	
Local	Dollar	%	
Local (SD County)	\$143,841,255.00	91.41%	
Outside of SD County	\$13,514,227.00	8.59%	